# UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

In re:	) Chapter 11
WEST END FINANCIAL ADVISORS, LLC, <i>et al</i> .,	) ) Case No. 11-11152 (SMB)
Debtors.	) (Jointly Administered)
	)

AFFIDAVIT IN SUPPORT OF THE APPLICATION OF THE OFFICIAL COMMITTEE OF UNSECURED CREDITORS FOR AN ORDER AUTHORIZING RETENTION OF FTI CONSULTING, INC. AS FINANCIAL ADVISOR NUNC PRO TUNC TO MAY 18, 2011

STATE OF NEW YORK	)
COUNTY OF NEW YORK	) ss
	)

- I, Conor Tully, being duly sworn, hereby deposes and says:
- 1. I am a Senior Managing Director with FTI Consulting, Inc. (together with its wholly owned subsidiaries, agents, independent contractors, and employees, "FTI"), a financial advisory services firm with numerous offices throughout the country. I submit this affidavit on behalf of FTI (the "Affidavit") in support of the application (the "Application") of the Official Committee of Unsecured Creditors (the "Committee") of West End Financial Advisors LLC, et al. (the "Debtors") for entry of an order authorizing the employment and retention of FTI as financial advisor under the terms and conditions set forth in the Application. Except as otherwise noted, I have personal knowledge of the matters set forth herein.
- 2. In connection with the preparation of this Affidavit, FTI conducted a review of its contacts with the Debtors, its affiliates, and certain entities holding large claims against or

<sup>&</sup>lt;sup>1</sup> Certain of the disclosures herein relate to matters within the personal knowledge of other professionals at FTI and are based on information provided by them to me.

interests in the Debtors that were made reasonably known to FTI. A listing of the parties reviewed is reflected on Exhibit A to this Affidavit. FTI's review, completed under my supervision, consisted of a query of the Exhibit A parties within an internal computer database containing names of individuals and entities that are present or recent former clients of FTI. A summary of such relationships that FTI identified during this process is set forth on Exhibit B to this Affidavit.

- 3. Based on the results of its review, FTI does not have a relationship with any of the parties on Exhibit A in matters related to these proceedings. FTI has provided, and could reasonably expect to continue to provide, services unrelated to the Debtors' cases for the various entities shown on Exhibit B. FTI's assistance to these parties has been related to providing various financial restructuring, litigation support, technology, strategic communications, and economic consulting services. To the best of my knowledge, no services have been provided to these parties-in-interest that are adverse to the rights of the Committee, nor does FTI's involvement in this case compromise its ability to continue such consulting services.
- 4. Further, as part of its diverse practice, FTI appears in numerous cases, proceedings, and transactions that involve many different professionals, including attorneys, accountants, and financial consultants, who may represent claimants and parties-in-interest in the Debtors' cases. Also, FTI has performed in the past, and may perform in the future, advisory consulting services for various attorneys and law firms, and FTI has been represented by several attorneys, law firms, and financial institutions, some of whom may be involved in these proceedings. In addition, FTI has in the past, may currently, and will likely in the future, be working with or against other professionals involved in these cases in matters unrelated to the Debtors and these cases. Based on my current knowledge of the professionals involved, and to the best of my knowledge, none of these relationships creates interests materially adverse to the

Committee in matters upon which FTI is to be employed, and none is in connection with these cases.

- 5. FTI is not a "creditor" with respect to fees and expenses of the Debtors within the meaning of § 101(10) of Title 11 of the United States Code (the "Bankruptcy Code"). Further, neither I nor any other member of the FTI engagement team serving this Committee, to the best of my knowledge, is a holder of any outstanding debt instrument or share of the Debtors' stock.
- 6. FTI has reviewed the relationship that the members of the FTI engagement team may have against a list of employees within the U.S. Trustee's office in this region, and I can confirm that no members of the FTI engagement team are related to the United States Trustee for this region or any known employee in the office thereof.
- 7. As such, to the best of my knowledge, FTI does not represent any other entity having an adverse interest in connection with this case, and therefore believes it is eligible to represent the Committee under § 1103(b) of the Bankruptcy Code.
- 8. It is FTI's policy and intent to update and expand its ongoing relationship search for additional parties-in-interest in an expedient manner. If any new materially relevant facts or relationships are discovered or arise, FTI will promptly file a Bankruptcy Rule 2014(a) supplemental affidavit.
- 9. Subject to Court approval, and in accordance with the applicable provisions of the Bankruptcy Code, the Federal Rules of Bankruptcy Procedure, applicable U.S. Trustee guidelines, the local bankruptcy rules, and any applicable orders of the Court, FTI will seek payment for compensation on an hourly basis, plus reimbursement of actual and necessary expenses incurred by FTI. FTI's customary hourly rates as charged in bankruptcy and non-bankruptcy matters of this type by the professionals assigned to this engagement are outlined in the Application for the employment of FTI. These hourly rates are adjusted periodically.

11-11152-smb Doc 136-1 Filed 05/27/11 Entered 05/27/11 09:58:13 Exhibit Affidavit of Conor Tully in Support of Application to Employ FTI Consult Pg 4 of 8

- 10. According to FTI's books and records, during the ninety-day period prior to the Debtors' chapter 11 filing on March 15, 2011, FTI neither performed professional services for, nor incurred any reimbursable expenses on behalf of, the Debtors.
- 11. To the best of my knowledge, (a) no commitments have been made or received by FTI with respect to compensation or payment in connection with this case other than in accordance with the provisions of the Bankruptcy Code, and (b) FTI has no agreement with any other entity to share with such entity any compensation received by FTI in connection with these chapter 11 cases.

Dated this 26 day of May, 2011.

Conor Tully

SUBSCRIBED AND SWORN TO BEFORE ME this day of hay, 2011.

Notary Public

My Commission Expires:

LINDA J. PEARSON
NOTARY PUBLIC, STATE OF NEW YORK
NO. 01PE6110512
QUALIFIED IN QUEERS COUNTY
MY COMMISSION EXPIRES MAY 24, 2012

## **EXHIBIT A**

# Listing of Parties-in-Interest Reviewed for Recent Former and Current Relationships

#### **Debtor**

West End Financial Advisors LLC
Amagansett Realty SPV 1 LLC
Benedek Development Group, LLC
L/C Family LimitedPartnership
Sentinel Investment Management Corp.
West End Fixed Income Partners LP

SIMCO SPV I LP

West End Absolute Return Fund I, LP West End Capital Management LLC West End Income Strategies Fund LP West End Mortgage Finance Fund, I LP West End Private Client Fund LP West End Real Estate Fund, LP

West End Special Opportunity Fund II LP West End Special Opportunity Fund LP

West End/Mercury Short-Term Mortgage Fund, LP

### Debtor's Attorneys

Robinson Brog Leinwand Greene Genovese & Gluck, P.C.

Arnold Mitchell Greene

# **Debtor's Corporate Officers**

Barsuk, Janis Gould, Steven Heslin, Raymond Kramer, Kevin Landberg, William

### Secured Lenders

Cap Lease Debt Funding LP

DZ Bank Iberia Bank

Northlight Financial, LLC Suffolk County National Bank

WestLB AG

# **Secured Lenders Attorneys**

Hughes Hubbard & Reed LLP

Otterbourg, Steindler, Houston & Rosen PC

# **Top 50 Unsecured Creditors**

Abrams, Fensterman, Fensterman, etal

Active Irrigation, Inc.

Alliance Distributors & Services, LLC

American Express

American Stock Exchange LLC
ATA Corporate Service, LLC

Atzlan, Lynn, CPA Avenue Magazine Becker, Glynn, Melamed & Muffly LLP

Brecher, Daniel Broadview Networks

Canon Financial Services Inc Citrin Coopennan & Company

City Market

Clayman & Rosenberg Conte Consulting

CSC

**Data Mining Technologies** 

Davis, Jonathan

Daylight Forensic & Advisory LLC

De Lange Landen

Esseks, Hefter & Angel, LLP

Federal Express

Ferber, Chan, Essner & Coller, LLP

Ford & Harrison LLP

Guardian Service Industries, Inc.

Hoffman & Pollok LLP Imperial Credit Corporation

Interactive Data Real-Time Services

Interior Foliage Design, Inc.

JG Graphics

Johnson, Kenneth A.

Live Office

Marks, Paneth & Shron

Moore, Thomas

Pitney Bowes Global Financial Service LLC

Pitney Bowes Purchase Power

Poland Spring
Risk Metrics Group

Saul Ewing

SeamlessWeb Professional Solutions, Inc.

Seyfarth Shaw LLP

Smallberg, Sorkin & Co. LLP

Sonnenschein, Nath & Rosenthal, LLP

Staples Business Advantage

Superior Resource Printing & Graphics Tannenbaum, Helpern, Syracuse & Hirschtritt

Thomson Financial LLC Time Warner Cable

Town Clerk - Town of East Hampton

Travelers

United Corporate Services William O'Neil & Co.

#### Official Creditors' Committee Members

Signature Bank

Salvatore Trifiletti (Signature Bank representative)

Thomas A. Reed Doris K. Silverman Jayne M. Kurzman

### **EXHIBIT A**

# Listing of Parties-in-Interest Reviewed for Recent Former and Current Relationships

Official Creditors' Committee Attorneys

Klestadt & Winters, LLP

Darren Conte

Attorneys for Creditor Committee Members Westerman, Ball, Ederer, Miller & Sharfstein, LLP

Other Significant Parties-in-Interest (as known)

Anthony P. Basile
Arbor Investments
Balaban, Robert
Balaban, Susan
Baudry, Francis
Baum, Katharine
Beller, Robert
Berk, Ellyn
Bey, Richard
Birndorf, Lawrence
Blaustein, Kira
Blausten, Michael
Bowlsbey, William

Broker Ink

Brown, Arthur Brown Annuity Trust

Brussani, mauro Buck, Esther Buck, Raymond

CapLease Services Corp.

Chadick, Susan Chassin, Richard Chester B. Salomon Chicago Diversified Christopher Paorella, Esq.

Chronicles Trust Copeland, Charles David R. Gelfand Eisenberg, Frances Elgena, David Estate of Susan Kirsch Feinblatt, Susan Finkelstein, Susan Florescue Corp. Florescue Foundation Florescue, Barry Fogarty, Dennis Fogarty, Patricia Fogelman, Alan Gallagher, Suzanne Gediman, Helen Gherardi, Gail Goldberg, Lisa

Goldberg, Max

Goldstein, Marilyn

Hardin and Associates

Hardin, Luke
Hardin, Max
Hardin, Olivia
Hardin, Richard
Hardin, Vaughn
Hettleman, Laura
Hochberg, Fred
Hollander, Nancy
Holtzman, David
Holtzman, Deanna

Hughes, Margaret

Hutchins, Gordon Internal Revenue Service Julian, Estate of Jean

Justice, Roy
Kajon Nicholas
Kajon, Robyn
Kaplan, Harvey
Katz, Mildred
Katz, Stephen
Kayne, Barry
Kayne, Reiko
Kirshner, Richard
Kreitman, Stanley
Kulish, Harold
Lawrence-Porter
Lee, Hyehoung

Lindemann-Abend, Carol

Lloyd, Stacy
Louise Crandall
Lubow, Jessica
Lubow, Jonathan
Macritchie, Carol
Macritchie, Donald
Mahl, Charles
Mahl, Louanne
Mark Radke

Meaghan Gragg, Esq. Mulinex, Jerry Nagorsky, Julie Nagorsky, Matthew

New York City Dept. Of Finance New York State Tax Commission

NYS Department of Labor

Paprin, Yale
Parker, Gayle
Paul C. Hughes, Esq.

Peter Unger Pressman, Howard

Reed, Gail

# **EXHIBIT A**

# Listing of Parties-in-Interest Reviewed for Recent Former and Current Relationships

Reich, Allan Reisler, Raymond

Riama

Rosen, Marvin
Rosen, Matthew
Rosenthal, Alan
Ross, Jeffrey
Ruzumna, Judith
Ryan, Peter
Saunders, Andrew
Schiavoni, David
Siegel, Seth
Somerset

Stern, Alfred Sunlife FBO K.Baum Sunshine, Kenneth Susan Weikers Balaban

Town Clerk - Town of East Hampton

Turits, Lisa
Turits, Philip
Wall, Deborah
Weinberg, Lynn
Wildt, Erik
Wolin, Leonard
Wolin, Margaret
Wolitzky, April
Wolitzky, David

U.S. Securities and Exchange Commission

United States Trustee, Judges, and Court Contacts for the Southern District of New York (and Key Staff Members)

Bernstein, Stuart M. Davis, Tracy Hope Drain, Robert D. Gasparini, Elisabetta Gerber, Robert E. Glenn, Martin Golden, Susan Gonzalez, Arthur J. Gropper, Allan L. Khodorovsky, Nazar Lifland, Burton R. Martin, Marylou Masumoto, Brian S. Morris, Cecelia G. Morrissey, Richard C. Nakano, Serene Peck, James M. Riffkin, Linda A. Schwartz, Andrea Schwartzberg, Paul K. Velez-Rivera, Andy

Zipes, Greg M.

# **EXHIBIT B**

# Parties-in-Interest Noted for Court Disclosure

# Relationships in Matters Related to These Proceedings

None

### Relationships in Unrelated Matters

### **Debtor's Attorneys**

Robinson Brog Leinwand Greene Genovese & Gluck, P.C.

### Secured Lenders

DZ Bank WestLB AG

#### Secured Lenders Attorneys

Hughes Hubbard & Reed LLP Otterbourg, Steindler, Houston & Rosen PC

# Top 50 Unsecured Creditors

American Express
American Stock Exchange LLC
Daylight Forensic & Advisory LLC
Federal Express
Marks, Paneth & Shron
Saul Ewing
Seyfarth Shaw LLP
Sonnenschein, Nath & Rosenthal, LLP
Tannenbaum, Helpern, Syracuse & Hirschtritt
Time Warner Cable
Travelers

# Official Creditors' Committee Members

Signature Bank

### Official Creditors' Committee Attorneys

Klestadt & Winters, LLP

### Other Significant Parties-in-Interest (as known)

Internal Revenue Service
U.S. Securities and Exchange Commission